

HICL's investment proposition is to deliver sustainable income from a diversified portfolio of investments in core infrastructure.

Diversified business model that delivers value for all stakeholders:



Active management

Generate base case cash flows and deliver well-maintained infrastructure for end users

Outperformance

Improve financial performance and enhance communities' experience of infrastructure

Resilience

Construct a sustainable portfolio of investments with a strong, long-term social purpose

What is core infrastructure?

Essential real assets that deliver resilient cashflows from a protected market position. All assets are measured against these three tenets:



HICL¹ has outperformed FTSE All Share since IPO while offering a low beta



¹ HICL data relates to HICL Infrastructure Company Limited pre 31 March 2019 and HICL Infrastructure PLC post 31 March 2019

 $^{\scriptscriptstyle 2}\,$ Based on NAV per share appreciation plus dividends paid

 $^{\circ}$ Based on the Target Dividend per Share of 8.25p. There can be no assurance that target dividends will be met $^{\circ}$ 250-day rolling beta

Key statistics at 31 March 2020

£3.0br Market cap

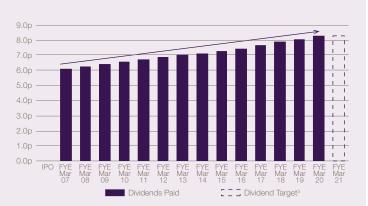
117 Infrastructure assets

9.0%p.a. Total Shareholder Return² since IPO

5.1%p.a. Dividend yield (prospective)³

1.11%p.a. AIC ongoing charges percentage

Dividend increased by 35% over 13 years



PAST PERFORMANCE IS NOT A RELIABLE INDICATOR OF FUTURE RESULTS. CAPITAL AND INCOME AT RISK.



Factsheet Summer 2020 continued

TEN LARGEST INVESTMENTS at 31 March 2020

| Affinity Water | 6% |
|-------------------------------------|----|
| ▲ High Speed 1 | 6% |
| A63 Motorway (France) | 6% |
| Northwest Parkway (USA) | 5% |
| Southmead Hospital | 4% |
| Pinderfields & Pontefract Hospitals | 4% |

| ▲ Home Office | 4% |
|--|-----|
| ▲ Dutch High Speed Rail Link (Netherlands) | 3% |
| A Queen Alexandra Hospital | 3% |
| Blankenburg Connection (Netherlands) | 3% |
| Remaining 107 Investments | 56% |

Sustainable development goals

HICL's investments inherently contribute towards:

And, through InfraRed's active management, portfolio companies make a positive contribution towards:



Historic shareholder return

| | Year to 31 March 2020 | IPO (March 2006) to 31 March 2020 |
|---------------------------------|-----------------------|-----------------------------------|
| TSR (share price and dividends) | 8.7% | 9.0% p.a. |
| TSR (NAV and dividends) | 1.9% | 9.0% p.a. |

Investment manager

丛 InfraRed

InfraRed is a UK-based infrastructure and real estate manager with over US\$12bn of equity capital under management.

InfraRed is authorised and regulated by the Financial Conduct Authority (Ref: 195766) and has offices in London, New York, Hong Kong, Seoul, Mexico and Sydney. With over 190 staff globally it has more than 90 professionals dedicated to infrastructure investment and management.

InfraRed Capital Partners is a part of SLC Management which is the institutional alternatives and traditional asset management business of Sun Life.

One Bartholomew Close Barts Square London EC1A 7BL Kirsty MacCallum +44 20 7484 1800

info@ircp.com

Co Inv Da +4 **RBC** Capital Markets Darrell Uden +44 20 7653 4000

Administrator & Secretary Aztec Financial

Services (UK) Limited Chris Copperwaite info@hicl.com +44 20 3818 0246

Financial PR Teneo Haya Herbert-Burns +44 7342 031051

Registered Address One Bartholomew Close Barts Square London EC1A 7BL

London (LSE)

Index Inclusion FTSE 250, FTSE 350, FTSF All-Share

SEDOL BJLP1Y7

Ticker HICL.L

Dividend Frequency Quarterly

MARKET SEGMENT at 31 March 2020

| ▲ PPP projects | 72% |
|-----------------------|-----|
| ▲ Demand-based assets | 20% |
| Regulated assets | 8% |

SECTOR at 31 March 2020

| Accommodation | 11% |
|--------------------------|-----|
| Education | 14% |
| Electricity, Gas & Water | 8% |
| ▲ Health | 30% |
| Fire, Law & Order | 7% |
| Transport | 30% |

OWNERSHIP STAKE at 31 March 2020

| ▲ 100% ownership | 26% |
|-------------------------|-----|
| ▲ 50%–100% ownership | 34% |
| Less than 50% ownership | 40% |

INVESTMENT STATUS at 31 March 2020

| Fully operational | 97% |
|-------------------|-----|
| Construction | 3% |

GEOGRAPHIC LOCATION at 31 March 2020

| Lunited Kingdom | 76% |
|-----------------|-----|
| Lurope | 17% |
| North America | 7% |

| Net Asset Value ('NAV') at 31 March 2020 | |
|--|--|
| 1,863,642,769 | |
| £2,838m | |
| 152.3p | |
| | |

Disclaimer

This document has been issued by and is the sole responsibility of HICL Infrastructure PLC ("HICL"). This document has not been approved by a person authorised under the Financial Services & Markets Act 2000 ("FSMA") for the purposes of section 21 of FSMA. The contents of this document are not a financial promotion. None of the contents of this document constitute (i) an invitation or inducement to engage in investment activity; (ii) any recommendation or advice in respect of the shares in HICL; or (iii) any offer for the sale, purchase or subscription of shares in HICL.

If, and to the extent that this document or any of its contents are deemed to be a financial promotion, HICL is relying on the exemption provided by Article 69 of the Financial Services and Markets Act 2000 (Financial Promotions) Order 2005/1529 (the "Order") in respect of section 21 of FSMA. If this document is sent only to investment professionals and/or high net worth companies, etc. (within the meanings of Articles 19 and 49 of the Order) and it is deemed to be a financial promotion, HICL is relying on the exemptions in those Articles. Although HICL has attempted to ensure the contents of this document are accurate in all material respects, no representation or warranty, express or implied, is made to, and no reliance should be placed on the fairness, accuracy, completeness or correctness of the information, or opinions contained herein.

Neither HICL, its investment manager, InfraRed Capital Partners Limited, nor any of their respective advisors or representatives shall have any responsibility or liability whatsoever (for negligence or otherwise) for any loss howsoever arising from any use of this document or its contents or otherwise arising in connection with this document. Nothing in this paragraph shall exclude, however, liability for any representation or warranty made fraudulently.

The information set out herein may be subject to updating, completion, revision, verification and amendment and such information may change materially. The document is intended for information purposes only and does not constitute investment advice. It is important to remember that past performance is not a reliable indicator of future results

Furthermore, the value of any investment or the income deriving from them may go down as well as up and you may not get back the full amount invested. There are no guarantees that dividend and return targets will be met. Capital and income at risk.

| rporate brokers | |
|-----------------|--|
| estec Bank plc | |
| vid Yovichic | |
| 4 20 7597 4952 | |
| | |

Listing

ISA / SIPP eligible? Yes

> Financial Year End 31 March