

## Quarterly Factsheet – January 2015

#### **CORPORATE DETAILS**

#### **Registered Address**

HICL INFRASTRUCTURE COMPANY LTD 1 Le Truchot St Peter Port Guernsey GY1 1WD

Chairman	Graham Picken
Director	Sarah Evans
Director	Susie Farnon
Director	John Hallam
Director	Frank Nelson
Director	Chris Russell
Director	lan Russell

#### **COMPANY INFORMATION**

Listing	London SE	
Index Inclusion	FTSE250 FTSE All-Share	
SEDOL	BOT4LH6	
Registered Number	44185	
Ticker	HICL.L	
Dividend Payments	Quarterly	
Financial Year End	31 March	
Website	www.hicl.com	

#### KEY STATISTICS AT 31 DECEMBER 2014 (EXCEPT AS OTHERWISE STATED)

No. of Ordinary Shares <sup>5</sup>	1,266,663,923		
Share Price	152.5p		
Market Capitalisation	£1, 930m		
NAV <sup>1</sup>	£1,631.0m		
NAV per Share <sup>1,2,5</sup>	130.5p		
Premium to NAV <sup>3</sup>	15.3%		
AIC Ongoing Charges Percentage <sup>1</sup>	1.12% p.a.		
Dividend per Share <sup>4</sup>	7.25p p.a.		
Dividend Yield	4.8% p.a.		

 $^1$  NAV and charges % as at 30 Sep 2014  $^2$  After the second quarterly interim dividend

of 1.81p per share paid on 31 Dec 14 <sup>3</sup> Based on the NAV per Ordinary Share as at 30 Sep 2014 and the Ordinary Share

price as at 31 Dec 2014

<sup>4</sup> Target for the year to 31 Mar 2015 <sup>5</sup> Includes scrip shares announced in Dec 2014, but whose dealings only commenced

on 7 Jan 2015

Past performance is not a guide to future performance

The ordinary shares are eligible for inclusion in PEPs and ISAs (subject to applicable subscription limits) provided that they have been acquired by purchase in the market and they are permissible assets for SIPPs.

#### INTRODUCTION

- HICL Infrastructure Company Limited ("HICL") is an investment company registered in Guernsey specialising in infrastructure investments predominantly in operational, social and transportation infrastructure projects. It listed on the London Stock Exchange in 2006 and now has a market capitalisation of over £1.9bn.
- The Board comprises seven experienced independent directors (see left), while the investment management of the Group is undertaken by the Investment Adviser and Operator, InfraRed Capital Partners Limited (see page 2 for more information) within delegated parameters agreed with the Board.

#### PORTFOLIO, PERFORMANCE AND OUTLOOK

- As at 31 December 2014 the investment portfolio comprised stakes in 96 infrastructure projects (as set out on page 4) which are mainly operational, UK-based, social and transportation infrastructure schemes with public sector clients; producing long-term, partially inflation-linked project revenues with a weighted average concession life of circa 22 years (charts 5-8).
- The Group's predominantly availability-based contracts mean that there is limited exposure to variation in GDP or reliance on usage of the assets. HICL's stock has displayed a low correlation with the public equity market (chart 1), and low price volatility even compared to UK government bonds (chart 2).
- Dividends have been cash covered with an annual dividend increase since IPO such that the cash yield to shareholders has been consistently over 4.5% p.a. (chart 3).
- Since April 2009 the shares have traded at a premium to last reported Net Asset Value per share. Liquidity continues to increase as the market cap has risen with the current average daily share trading volume of over 2m shares (chart 4).
- Through selective acquisitions and asset management HICL has, to date, exceeded its stated (at IPO) target return of 7-8% p.a. with a total shareholder return of 10.9% p.a. since IPO and 19.2% in the year to 31 December 2014 (table 1). A semi-annual portfolio valuation is provided by the Investment Adviser, and the Board benefits from a private independent expert opinion from a third party.
- HICL continues to assess a pipeline of potential new investment opportunities in the UK as well as other developed markets such as Australia, North America and selected European countries.

#### **INVESTMENT OBJECTIVES**

- The Company seeks to provide investors with long term distributions, at levels that are sustainable, and to preserve the capital value of its investment portfolio over the long term with potential for capital growth.
- The Board set a target distribution for the year to 31 March 2015 of 7.25p per share, and guidance of 7.40p per share for the year to 31 March 2016. Any subsequent increases will be subject to regular reviews of the macro-economic outlook and operating performance and only sanctioned if the Board feels they are sustainable in the long-term, thereby avoiding volatility for shareholders.

#### **CURRENT INVESTMENT STRATEGY**

- The investment policy is relatively broad, but the strategy has focused on social infrastructure (public sector availability contracts relating to schools, hospitals and public buildings) and transportation infrastructure (such as road concessions), rather than economic infrastructure (e.g. airports and ports) where there is typically much higher demand/volume risk and/or counterparty risk.
- As at 31 December 2014, the Group has five assets in construction and it may acquire further such assets in order to increase capital growth, subject to maintaining a satisfactory running yield from the portfolio.
- Social infrastructure programmes are being developed by a number of countries and the Investment Adviser continues to examine a wide range of Investment opportunities.
- Acquiring incremental stakes in existing investments will continue as they are typically valueaccretive.
- Please see the HICL website (<u>http://hicl.com</u>) for the Company's full Investment Policy.

Source: InfraRed Capital Partners, Thomson Reuters Datastream, and Bloomberg

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# HICL INFRASTRUCTURE COMPANY LIMITED

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#### **INVESTMENT ADVISER**

INFRARED CAPITAL PARTNERS LTD 12 CHARLES II STREET LONDON SW1Y 4QU

#### +44 20 7484 1800

INFRARED CAPITAL PARTNERS LTD ("INFRARED") IS A UK BASED INFRASTRUCTURE AND REAL ESTATE MANAGER WITH OVER US\$8BN OF EQUITY CAPITAL UNDER MANAGEMENT.

INFRARED IS AUTHORISED AND REGULATED BY THE FINANCIAL CONDUCT AUTHORITY AND HAS OFFICES IN LONDON, NEW YORK, PARIS, HONG KONG AND SYDNEY. WITH OVER 100 STAFF GLOBALLY IT HAS 50 PROFESSIONALS DEDICATED TO INFRASTRUCTURE INVESTMENT AND MANAGEMENT.

TONY ROPER DIRECTOR , INFRARED CAPITAL PARTNERS LTD



Keith Pickard Director, Infrastructure



LAURENCE RICHARDSON INV. DIRECTOR, INVESTOR RELATIONS



Contact: info@hicl.com

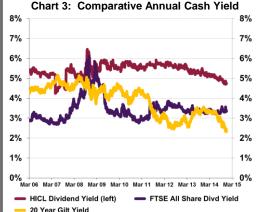
Website: www.hicl.com/investor-relations

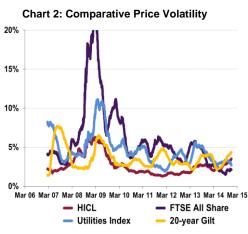
#### **RECENT NEWS**

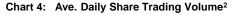
- ▶ In the three months to 31 December 2014 the Group acquired incremental stakes in 4 existing investments for an aggregate net consideration of £103.6m.
- As at 31 December 2014, the Company had a net funding requirement of c.£80m, which was increased by £7.1m in early January following the completion of two incremental acquisitions (Willesden Hospital and Barking and Dagenham Schools). This net funding requirement is expected to be reduced during the quarter by the contracted disposal of a significant asset, as announced in the Interim Results in November 2014.
- Given the contractual nature of the cashflows underpinning the Group's investments they are valued using a discounted cash flow (DCF) basis. The weighted average discount rate was 8.0% as at 30 September 2014, the most recent valuation date, down 0.2% over the six months period since 31 March 2014 due principally to increased market demand for this type of infrastructure asset, particularly in the UK.
- In the Interim Results announced on 19 November, the Board re-iterated its previous dividend target of 7.25p per share for the year to 31 March 2015 as well as announcing guidance of 7.40p per share for the following 12 months to 31 March 2016.
- For further detail on the Company's results, recent acquisitions and other corporate announcements please refer to the Investor Relations section of the HICL website (<u>www.hicl.com/investor-relations</u>).

#### MARKET PERFORMANCE (IPO IN MARCH 2006 TO 31 DECEMBER 2014)









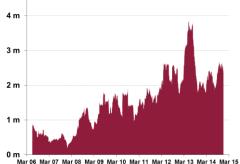


 Table 1
 Shareholder Returns to 31 December 2014
 Last 12 months
 Since IPO (March 2006)

 Total Shareholder Return (share price + dividends)
 19.2%
 10.9%

Source: All data for charts and tables sourced from Thomson Reuters Datastream and Bloomberg. Past performance is not a guide to future performance

 $^1$  FTSE 250 index data rebased to 100 as at 29 March 2006  $^2$  Rolling 3 month basis

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# HICL INFRASTRUCTURE COMPANY LIMITED

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#### **ADVISERS**

#### Administrator & Company Secretary

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#### CORPORATE BROKER

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#### REGISTRAR

CAPITA REGISTRARS (GUERNSEY) LTD MONT CREVELT HOUSE BULWER AVENUE ST. SAMPSON GUERNSEY GY2 4LH

#### UK TRANSFER AGENT

CAPITA ASSET SERVICES THE REGISTRY 34 BECKENHAM ROAD BECKENHAM KENT BR3 4TU

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#### FINANCIAL PR

TULCHAN COMMUNICATIONS 85 FLEET STREET LONDON EC4Y 1AE

CONTACT: MARTHA WALSH +44 207 353 4200

#### PORTFOLIO OVERVIEW AT 31 DECEMBER 2014 (BASED ON 96 INVESTMENTS<sup>1</sup>)

# Austalia EU UK

**Chart 5: Geographic Location** 

#### **Chart 6: Operational Status**

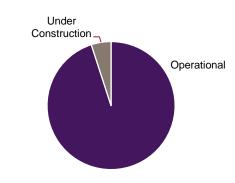
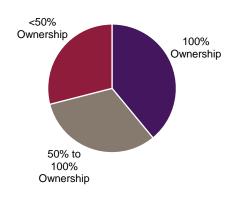
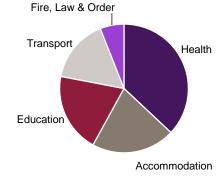


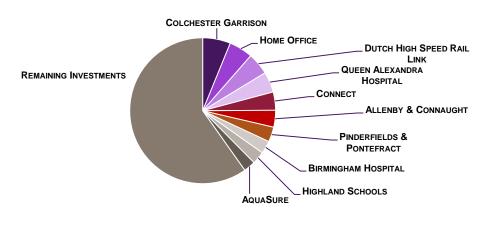
Chart 7: Ownership Stake



#### **Chart 8: Sector Breakdown**



### **Chart 9: Ten Largest Investments**



Source: Chart data from InfraRed Capital Partners <sup>1</sup> Weighted by latest valuation (30 Sept 2014)

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#### **INVESTMENT PORTFOLIO AS AT 31 DECEMBER 2014**

CORPORATE CALENDAR				
Interim Management Statement	February 2015			
Third quarterly dividend announced	18 February 2015			
Third quarterly dividend paid	31 March 2015			
Full year end	31 March 2015			
Fourth quarterly dividend announced	14 May 2015			
Full year results announced	May 2015			
Fourth quarterly dividend paid	30 June 2015			

#### Disclaimer

Approved for issue in accordance with section 21 of the Financial Services and Markets Act 2000 by InfraRed Capital Partners Limited, authorised and regulated by the Financial Conduct Authority (FCA). This document is not and should not be construed as an offer to sell or the solicitation of an offer to purchase or subscribe for any investment. The document is intended for information purposes only and does not constitute investment advice. It is important to remember that past performance is not a guide to future performance. Furthermore, the value of any investment or the income deriving from them may go down as well as up and you may not get back the full amount invested.

	51WENT I ORIFOLIO AS AT 51 DECEMBER 2014					
Education	Barking & Dagenhan Schools	Boldon School	Bradford Schools 1	Bradford Schools 2		
	Conwy Schools	Cork School of Music	Croydon School	Darlington Schools		
	Defence Sixth Form College	Derby Schools	Ealing Schools	Edinburgh Schools		
	Falkirk NPD	Fife Schools	Fife Schools 2	Haverstock School		
	Health & Safety Lab	Helicopter Training Facility	Highland Schools PPP	Irish Grouped Schools		
	Kent Schools	Manchester School	Newport Schools	North Tyneside Schools		
	Norwich Schools	Oldham Schools	Perth & Kinross Schools	Renfrewshire Schools		
	Rhondda Schools	Sheffield BSF Schools	Sheffield Schools	South Ayrshire Schools		
	University of Bourgogne	West Lothian Schools	Wooldale Centre for Learning			
	Barnet Hospital	Birmingham Hospitals	Birmingham & Solihull LIFT	Bishop Auckland Hospital		
	Blackburn Hospital	Blackpool Primary Care Facility	Brentwood Community Hospital	Brighton Hospital		
	Central Middlesex Hospital	Doncaster Mental Health Hospital	Ealing Care Homes	South West Hospital, Enniskillen		
Health	Glasgow Hospital	Lewisham Hospital	Medway LIFT	Newton Abbot Hospital		
Неа	Nuffield Hospital	Oxford Churchill Oncology	Oxford John Radcliffe Hospital	Pinderfields & Pontefract Hospitals		
	Queen Alexandra Hospital	Redbridge & Waltham Forest LIFT	Romford Hospital	Salford Hospital		
	Sheffield Hospital	Staffordshire LIFT	Stoke Mandeville Hospital	Tameside General Hospital		
	West Middlesex Hospital	Willesden Hospital				
er	Addiewell Prison	Dorset Fire & Rescue	D & C Firearms Training Centre	Exeter Crown Courts		
Fire, Law and Order	Greater Manchester Police Stations	Gloucester Fire & Rescue	Medway Police	Metropolitan Police Training Centre		
ä	South East London Police Stations	Sussex Custodial Centre	Tyne & Wear Fire Stations			
Transport	A249 Road	A92 Road	Connect PFI	Dutch High Speed Rail Link		
	Kicking Horse Canyon P3	M80 Motorway DBFO	N17/N18 Road	NW Anthony Henday P3		
F	RD 901					
Accommodation	Allenby & Connaugh MoD Accommodation		Colchester Garrison	Health & Safety Headquarters		
	Home Office	Miles Platting Social Housing	Newcastle Libraries	Northwood MoD HQ		
	Oldham Library	Royal School of Military Engineering	University of Sheffield Accommodation			
Key:						
Portfolio as at Project acquired since Additional stake acquired since 30 September 2014 30 September 2014						

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